

Botanique Wholesale Price List 2022

***Sarracenia*, Pitcher Plants — Our Specialty!**

Sarracenia are a attention-grabbing perennials with gorgeous flowers and fascinating, beautiful foliage. Our best-selling item for retailers is an assortment of species and hybrids (our choice), all identified, with care sheets available. ***Sarracenia* are available in 3 grades; all are large ½ to 1 gal. pot size. Special color forms and named hybrids, see page 2, are not included in the pricing below.**

#1 Dormant, bare-root. No foliage yet. Our lowest cost, large size *Sarracenia*. (Pot in 2–4 qt. pots.) Available only from Feb.–April. \$10.00 each, plus shipping.

#2 Growing, bare-root. These are producing pitchers and/or flowers, buds etc. The weather influences crop availability, but these are usually available mid late May–Oct. (Pot in 2–4 qt. deep pots.) \$12.00 each, plus shipping.

#3 Potted plants are usually available mid June–Oct. We use a 6 inch diameter, half gallon container (e.g. Classic 200) for most plants; wider pots are often used for rosette type growers. You must arrange Nursery pick-up (shipping is not cost effective). \$12.00 each.

***Calopogon*. sp., Grass Pink, Bog Orchid.**

Our best selling wildflower is also a native orchid. It's hardy to at least USDA zone 6. Bright pink or white flowers typically bloom during late May through June. The butterfly-shaped orchids are about 2 inches, on tall, thin stems. Buds start opening from the bottom of the spike, which can reach 12–16 inches tall.

The best pricing is on dormant corms (available Dec.–May), which can be potted in a 4-inch, square (or other similarly sized container). Refrigerating dormant corms, and potting them up on a staggered schedule, can increase the blooming period. Usually, 8–12 weeks is needed to get dormant/potted corms to bloom. Grow moist, in a peat & sand mix. Instructions are included.

Potted Plants are usually available. Due to the heavy, fragile nature of potted/growing plants, we do not recommend shipping potted *Calopogon*. Potted plants can be picked up at our nursery by appointment (see “Terms”).

Dormant corms, mixed colors, are \$5.00 each, shipped Dec.–May.

Potted Plants, available May–July, in 4 inch square pots are \$7.00 each.

White flowered *Calopogon* are \$10.00 each.



Above: *S. flava* pitchers (leaves)



Below: *S. alata* flowers



S. leucophylla, flowers above and pitchers below



Calopogon sp.

Please e-mail Rob (rob.botanique@gmail.com) to confirm availability concerning any of the plants listed below or to obtain current information on which plants are available at wholesale pricing. Once an order is confirmed, a shipping cost will be estimated to add to the plant total. If Paypal is used for payment, a small offset fee is added. Rob will email an invoice with additional information.

North American Pitcher Plants

2022 Wholesale Pricing, #1, #2, #3. Please confirm availability with Rob

The Assortment generally includes the following; you may request a custom order of:

- S. alata
- S. flava
- S. leucophylla (contact Rob if interested in wholesale pricing on Titan™)
- S. purpurea (not var. burkii/Syn. S. rosea) quantity limits apply
- S. rubra our choice of mixed subspecies, quantity limits apply
- S. hybrids our choice of mixed tall and short types

Retail Pricing; not available at wholesale discounts

Sundews

- Drosera intermedia (group/clump, at least 5 plants) \$10.00 per group.
- D. filiformis \$6.00 each.

- Sarracenia flava xlg.-\$20.00 each.
- S. flava var. cuprea 'Copper top' lrg.-\$24.00 each.
- S. flava var. rubricorpora 'Red tube, green with red veined lid-gorgeous!'-lrg.\$32.00 each.
- S. leucophylla xlg.-\$25.00 each.
- S. leucophylla Titan™ (actually a species selected for color, size, vigor) lrg.-\$20.00, xlg-\$28.00 each.
- S. leucophylla Hot Pink lrg.-\$32.00 each
- S. psittacina med-lrg-\$16.00 each
- S. rubra ssp. rubra lrg.-\$16.00 each.
- S. rubra ssp. wherryi lrg.- \$16.00 each, xlg.-\$20.00 each.
- S. rubra ssp. gulfensis All Green, anthocyanin-free medlrg.-\$20.00 each.
- S. rubra ssp. wherryi x leuc. "Plum Flower"- a rescue clone from Baldwin Co., AL-\$16.00 each.

For more information on current retail-priced plants, please visit:

www.pitcherplant.com/more_info/retail_pricing.html

Other Genera, such as Nepenthes (shown below), Heliamphora and plants in very limited supply are listed when available.



S. leucophylla Titan™



N. burbidgeae



N. alata dark red spotted

Cut pitchers, for the florist market, are seasonally available at \$1.00 each. Cut pitchers are normally packed 100 per box. Minimum order for cut pitchers is 100 pitchers. Shipping fees are added, based on actual cost. A boxing fee of \$5.00 per box is also added. Contact Rob for more information.

Quality Statement

Botanique does not sell field collected plants. Prices reflect the fair value and the years it takes to produce top quality plants. Our plants are ready for retail sales and are vastly superior to puny discount sources which will take years to make a landscape or garden showpiece. Botanique's plants are big enough to get the attention of customers passing by, landing additional sales. We offer types that simply are not available elsewhere because they were developed at Botanique.

There are over forty years of growing expertise behind Botanique. We have been recognized nationally by many organizations as the premier source of *Sarracenia*.

If you are interested in custom assortments or single species of *Sarracenia*, please contact Rob to confirm availability and prices. Special orders should be made well in advance of requested delivery dates. Currently, we have the following *Sarracenia* species (typical color forms only) available at wholesale rates: *S. alata*, *S. flava*, *S. leucophylla*, *S. purpurea* (limited quan.), *S. rubra* mixed subspecies, plus mixed hybrids. Contact Rob regarding availability and pricing of special color forms, selected varieties or "specimen size" plants.

Terms of Sale and Wholesale Ordering Information

Minimum order is \$200.00. Free shipping is usually not available to wholesale orders. Shipping and packing fees are added based on the actual cost or estimated cost to ship an order. We ship US Mail Priority. Shipping is available in the continental U.S.A. only. Customer pick-up of orders must be arranged in advance. Visits to Botanique require an appointment. Retailers, please provide a Federal and/or State Tax identification number.

Ordering/Contacting us: You may e-mail an order, mail it in via U.S. Mail or request a telephone call to discuss your order. If you wish contact by phone, please give Rob your phone number and good times to call and he or Butch Bailey will try to get back to you as soon as possible. We do not have a full time employee at the phone, but you may leave a message at: 434-985-3060. This is Rob's home/office number.

E-mail:

for availability, horticultural questions, visits and billing, please contact Rob: rob.botanique@gmail.com

Write to:

**Botanique, Rob Sacilotto
387 Pitcher Plant Ln.
Stanardsville, VA 22973**

Payment: Open accounts can be established for regular customers. Others need to provide payment by Paypal, check, money order, or bank draft, payable to "Botanique". We are no longer accepting credit card orders. For Paypal payments, please email Rob to confirm an order's details before submitting payment to: orders@pitcherplant.com. PayPal payments incur a small offset fee.

Guarantee: Plants are guaranteed to arrive live, in good condition and to your satisfaction. Returns must be made within ten days, unless other arrangements are made. Contact Rob if returning is necessary. Refunds/exchanges are provided for the actual cost of the order, including shipping. We cannot be held liable for incidental or consequential damages.

Wholesale order form. Include check or Money order. Send To:
Botanique, 387 Pitcher Plant Ln., Stanardsville, VA 22973.
E-mail: rob.botanique@gmail.com. Paypal Payments:orders@pitcherplant.com

Item Description, include color, grade, etc..	Quantity	Cost each	Subtotal per item

Total Plant Costs _____

Estimated Shipping, contact Rob for this + _____

Date: _____

Credits/Refunds - _____

Grand Total = _____

Your PO or Order Number: _____

Ship To:

Bill To: (open/approved account holders only)

Telephone: _____

E-mail: _____

Special Instructions?